



中信國際電訊
CITIC TELECOM INTERNATIONAL

連接・未來



An Internet-Oriented Integrated Telecom & ICT Leader

CITIC Telecom International Company Profile

September 2023



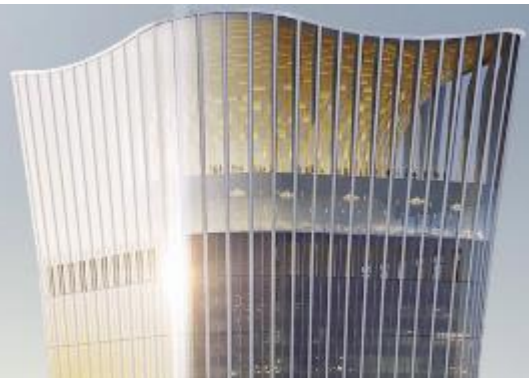
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CITIC TELECOM INTERNATIONAL

CITIC: One of The largest conglomerate in China

- CITIC Group was established in 1979 by Mr. Rong Yiren with the support of late Chinese leader Deng Xiaoping.
- After 40 years of development, CITIC has developed into a large state-owned multinational conglomerate, ranking 102 on the Fortune 500 in 2022.
- It focuses primarily on financial services, resources and energy, manufacturing, engineering contracting, real estate, telecommunications and other sectors, and has extended to consumer business in recent years.
- As of 30 June 2023, CITIC Limited had total assets of RMB10,976.3 billion and total ordinary shareholders' funds of over RMB684.6 billion.



We strive to be the best
and leaders in the fields
we operate



Introduction of CITIC Telecom International

- CITIC Telecom International Holdings Limited was established in 1997 and listed in HK in 2007, with more than 2500 staff all over the world and total assets valued over HK\$17.5 billion as at the end of June 2023



- One of the largest independent service providers in Asia Pacific, connecting over 600 carriers globally
- Providing various platforms such as “Cross-border Mobile Communications Service Platform”, “Global Data Trading Platform - DataMall” and “Corporate Messaging Service Platform”



- Providing ICT services for MNCs with 165+ PoP and 21 Cloud data centres
- CPC has unified management on CEC; and CEC possesses several national value-added telecom business licenses
- Unique edge in the ‘Belt and Road’ regions



- The one and only full-service integrated telecom operator in Macau
- One of the largest IT companies in Macau
- Dedicated to becoming the operator of smart city in Macau



- Providing one-stop enterprise ICT and internet services in Southeast Asia



57.56%

Institutional and public shareholders

42.44%



1883.hk

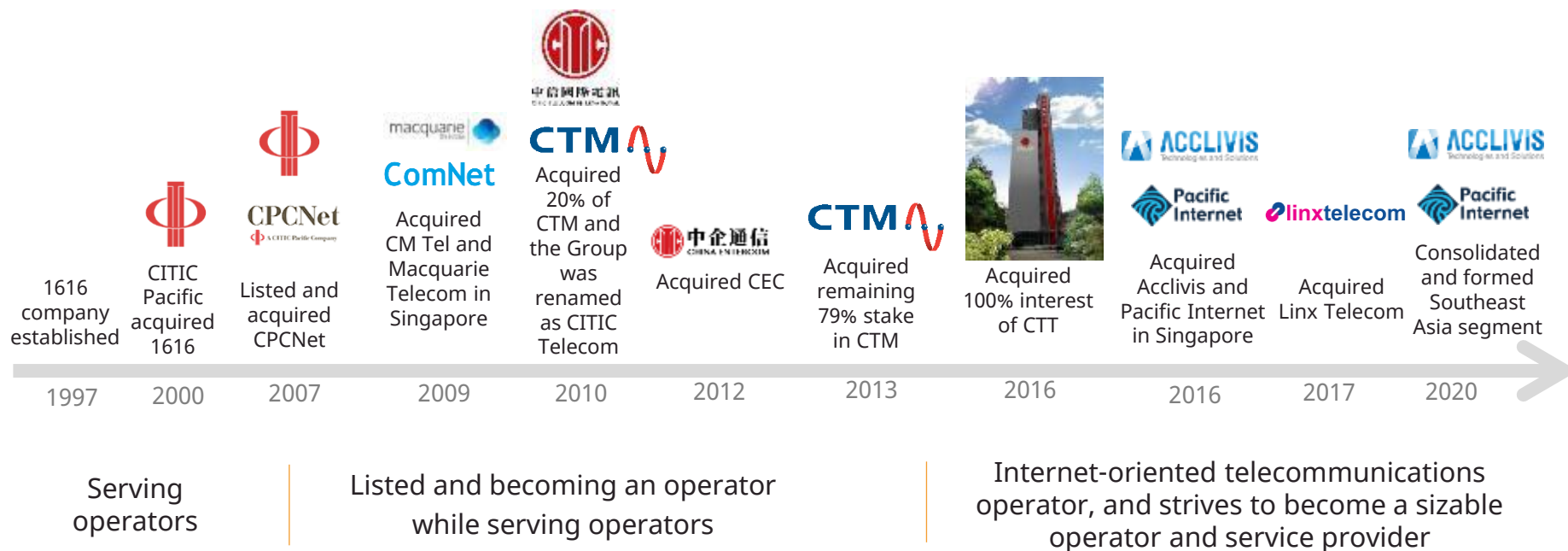


ComNet



*The above shareholding percentages were dated as at 30 June 2023 and the exact figures may change from time to time. The above-mentioned figures may not reflect the most updated information

Milestones



Core Value and Mission



Wisdom and Integrity for Fostering Prosperity

To become an **internet-oriented telecom & ICT company**, enabling connections anytime and anywhere; among people, among things, and among each other ; enhancing the driving force for the advancement of society, development of enterprises and a higher quality of life

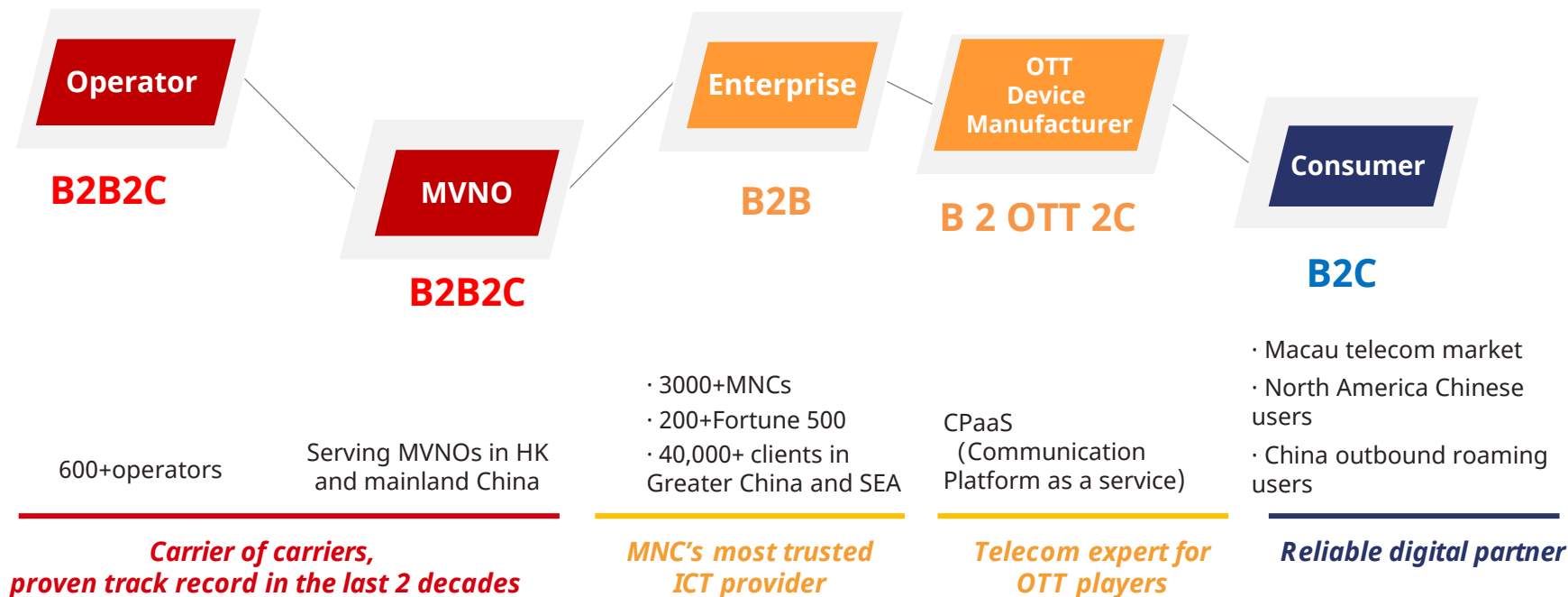


中信國際電訊
CITIC TELECOM INTERNATIONAL

CONNECTING · THE FUTURE

連接 · 未來

5 Major Client Categories with Different Business Models



One-stop Integrated Telecom and ICT Product Portfolio

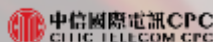
Operators & MVNO

(Global)

- ✓ **International voice wholesale**
- ✓ **SMS**
 - A2P/P2P international SMS
 - Hong Kong domestics inter-operator SMS
- ✓ **Mobile Roaming and Value-Added Services**
 - Signaling (SCCP)
 - SIMN
 - PRS
 - MVNE
 - GMVNO
 - USSD
 - IPX
 - SMS Firewall
- ✓ **Global Data Traffic Trading Platform - DataMall**
 - Merchant service
 - Partners
- ✓ **Big Data**
- ✓ **Internet**
- ✓ **IoT**

Enterprise, OTT & Device Manufacturer

(Global)



- ✓ **MNC**
 - TrueCONNECT™ Private network solutions
 - TrustCSI™ Information security services
 - SmartCLOUD™ Cloud computing solutions
 - DataHOUSE™ Cloud data centre
 - Internet services
 - Value-added managed services

(SEA)

- ✓ Pacific Internet
- ✓ Cloud services
- ✓ Infrastructure Services
- ✓ Network Transformation
- ✓ Business Continuity & Disaster Recovery
- ✓ EABRC
- ✓ Security Services
- ✓ Technology Support & Maintenance
- ✓ Workplace Support
- ✓ Enterprise mobile & voice services
- ✓ Smart city solutions

(Mainland China)



- ✓ **Mainland China Enterprise**
 - CeOne-CONNECT Private network solutions
 - TrustCSI Information security services
 - SmartCLOUD Cloud computing services
 - DataHOUSE Cloud data centre
 - China Internet services
 - Value-added managed services

(Hong Kong & Macau)

- ✓ **Macau Enterprises**
 - IPLC
 - Business Fiber Broadband Service
 - Enterprise solutions
 - Other businesses
- ✓ **A2P SMS**
- ✓ **High-grade data centres**
- ✓ **CloudSMS**
- ✓ **IP phone-YouClink**
- ✓ **Smart city solutions**

(Global)

- ✓ **OTT products & services (CPaaS)**
 - DataMall and data traffic
 - Mobile numbers
 - International voice
 - A2P SMS
- ✓ **Enterprise mobile & voice services**

Consumer

(Macau)

- ✓ **Macau Mobile Services**
 - Local 4G
 - Roaming
 - "Guangdong-Hong Kong- Macau Bay Area" service
 - OTT TV
- ✓ **Sale of Headset in Macau**
- ✓ **Macau Broadband**
 - Household broadband
 - WiFi
 - OTT TV
- ✓ **Macau fixed line**
 - Fixed line local voice
 - Fixed line international voice

(Overseas Chinese)

- ✓ **International voice retail**
 - IDD0050
 - ChinaOne
- ✓ **IP phone-YouClink**

Global Coverage: Unique Edge in the 'Belt and Road' Regions

600+

Global carriers
connected

165+

Global PoP

21

Cloud computing
platforms

22

Organizations
Covering 22
countries/regions

3000+

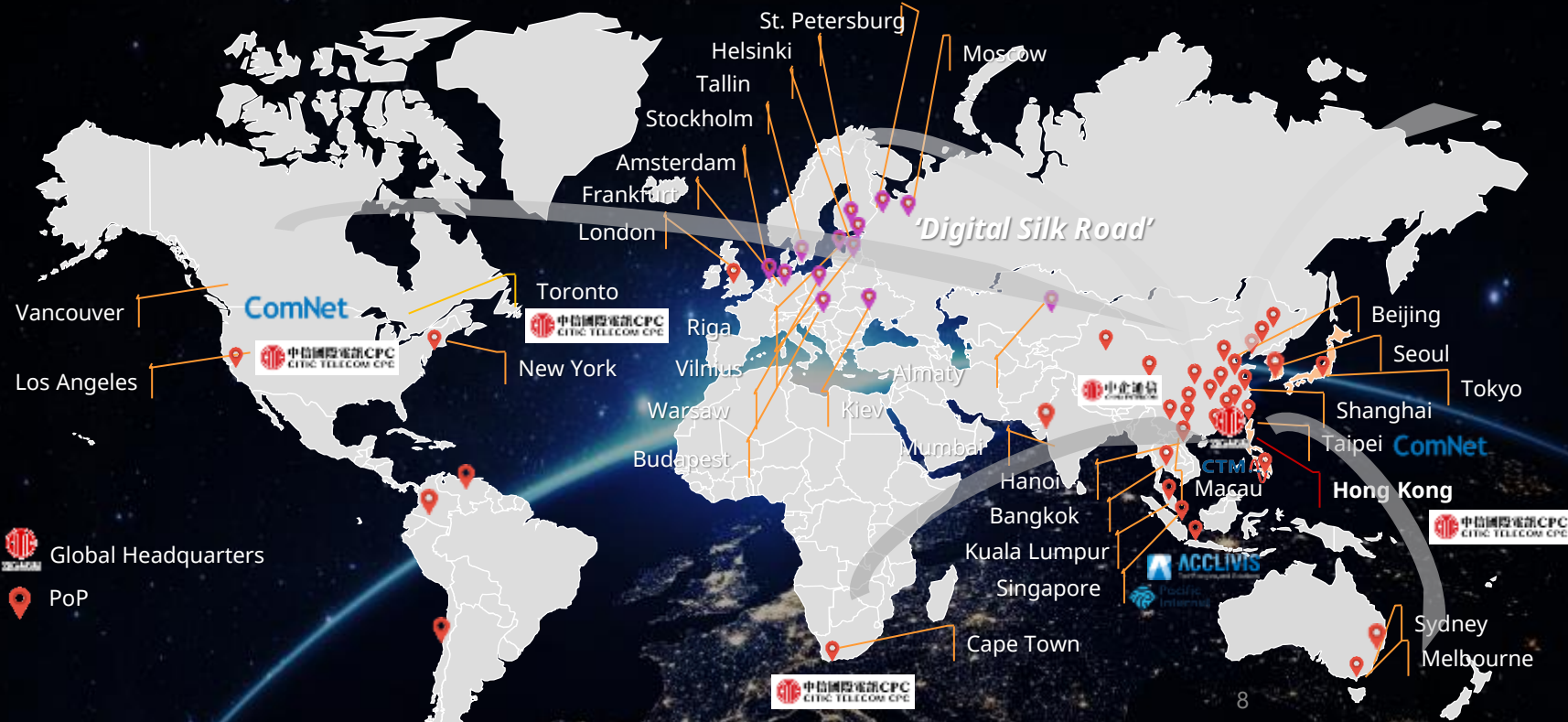
MNC clients

40000+

Local enterprise
clients

200+

Fortune 500 clients



R&D and Operation Support



In-house R&D +
collaboration with
external parties



7 x 24 round-the-
clock service



Global customer
service team



A R&D team of over 200
professionals



ISO9001, ISO14001,
ISO20000, ISO27001 and
ISO27017 accreditations



SLA service level
agreement



Our Worlds' Local Team

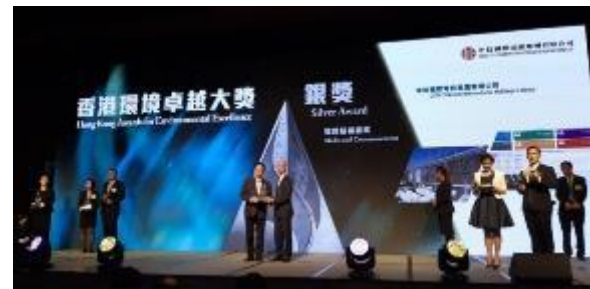
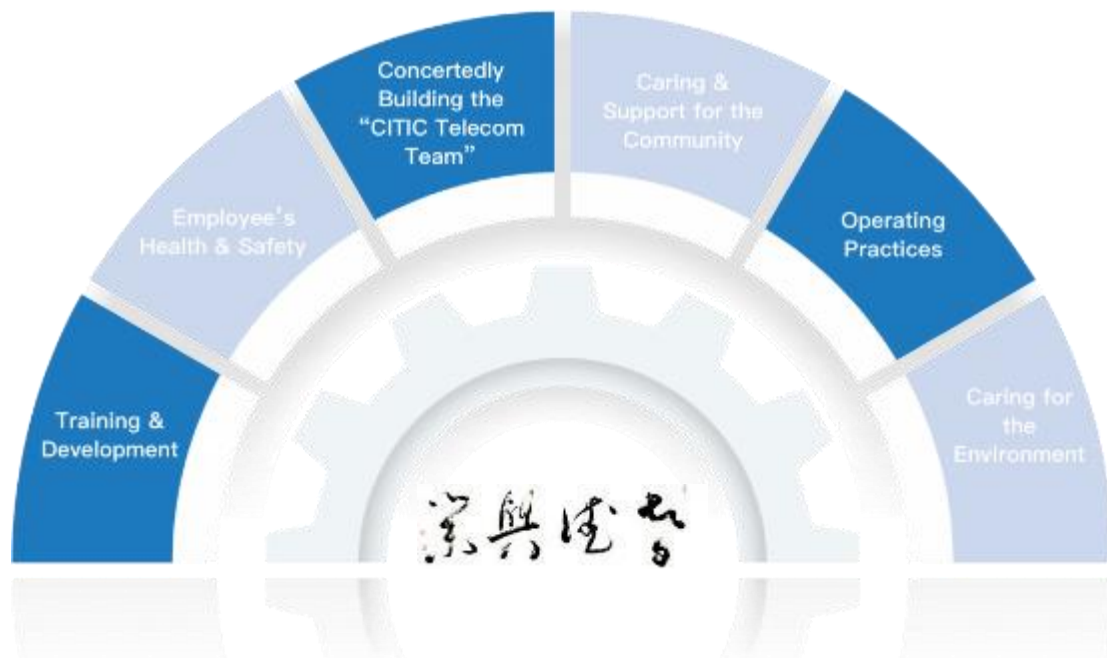
- CITIC Telecom *International*
- **Over 2500** global talents
- Organizations covering **22** countries/regions
- **Over 70%** of our staff is stationing outside Chinese mainland

We are ONE

We are CITIC Telecom International



CSR: Part of Our Core Value in Our Daily Operation



International Awards

- “Pacific Telecommunications Council’s PTC Awards 2023 – Outstanding Innovation or Transformation Award” —— *Pacific Telecommunications Council*
- “Golden Zizhu Award of Communication Industry – 2022 Outstanding Product Technology Solution” —— *Communications Weekly*
- “Golden Zizhu Award of Communication Industry – 2022 Contributing Enterprise to Promote Industry Progress” —— *Communications Weekly*
- “2023 Cybersecurity Excellence Awards ” —— *Cybersecurity Insiders*
- “Corporate Brand Awards of Excellence 2023 – Distinguished Innovative Corporate Solutions Provider ”—— *Hong Kong Economic Journal*
- “Quamnet Outstanding Enterprise Awards 2022 – Outstanding ICT Solution Provider 2022” —— *Quamnet*
- “2022-2023 European Business in China Awards – Chinese Champion in Europe Award” —— *European Chamber South China Chapter*
- “2022 Premier Digital Transformation Solution Provider” —— *CIO Times & New Infrastructure Innovation Research Institute*
- “2022 China IDC Industry Innovation Development Award”—— *China IDC Industry Annual Ceremony*
- “2022 Outstanding Service Provider of SASE Solution for Intelligent Manufacturing in China”—— *e-works Digital Enterprise Portal*
- “2022 Excellent Recommended Products of China Intelligent Manufacturing”—— *e-works Digital Enterprise Portal*
- “The 23rd Capital Outstanding Enterprise Awards – Outstanding DICT Service Provider”—— *CAPITAL*
- “Web Accessibility Recognition Scheme 2022-2023 – Silver Award”—— *Hong Kong Internet Registration Corporation Limited*
- “Caring Company”—— *The Hong Kong Council of Social Service*
- “Sport-Friendly Action Awarded Corporate” —— *Chinese YMCA of Hong Kong*
- “Happy Company 2023” —— *Hong Kong Promoting Happiness Index Foundation*
- “SE Supporter 2022”—— *Fullness Social Enterprises Society*



Thanks !

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